

SINGAPORE 2018 - APPLICATION FORM



WORLD WINE MEETINGS SINGAPORE
INTERNATIONAL WINE & SPIRITS CONVENTION

8TH edition – May 24th – 27th, 2018 - Hotel *****

Organized by:



WWM SINGAPORE 2018 - PACKAGE OFFER (AVAILABLE FOR ONE PERSON PER COMPANY):

Registration before February 28th: HKD 4 500 HKD 2 500

Registration after February 28th : HKD 4 500

- NON SINGAPOREAN COMPANY: 4 500 HKD**, accommodation at the HOTEL Shangri-la***** for the nights of **May 24th, 25th & 26th**, all meals scheduled in the program, organization of the convention and your personalized schedule of producers meetings + Refund of travel expenses up to 300 EUR
- SINGAPOREAN COMPANY: 500 HKD**, all meals scheduled in the program (2 lunches and the dinner gala), organization of the convention and your personalized schedule of producers meetings + free parking at the hotel.

NB: Limited number of places per country!

Each application is subject to validation. Please await the official participation confirmation before making travel plans. Adhesion Group reserves the right to refuse any application, on whatever grounds and without having to justify its decision.

PARTICIPANT INFORMATION

COMPANY NAME:

ADDRESS:

POST CODE: CITY: COUNTRY:.....

TEL:..... FAX:.....

E-MAIL: WEB SITE:

LANGUAGES SPOKEN (full professional proficiency):

- English French German Italian Spanish Mandarin Japanese Korean Vietnamese
- Others:.....

PARTICIPANT(S): *the documents concerning the organization of your stay and the catalogue will be sent to participant 1. Mobile phone numbers are only used for organizational purposes.*

PARTICIPANT 1:

MRS Miss MR First Name: Last Name:

Position: :..... Role in purchasing: Final decision-maker Part of decision-making team Report to decision-maker

Direct Line: Mobile:..... E-mail:

PARTICIPANT 2: *(Transport and participation fees at your charge)*

MRS Miss MR First Name: Last Name:

Position:

Direct Line: Mobile: E-mail:

ACCOMODATION + MEALS FOR SECOND PARTICIPANT DURING WWM SINGAPORE:

- in a double room: (shared with the 1st participant): **2 000 HKD** in an additional single room: **5 000 HKD**

* Package value: USD 1 700 * * No refund for the air-flight ticket of the second participant

PLEASE SEND BACK TO : BREAK EVENTS

Rm 2507, 25/F, Dynamic World Bldg, 7-1 Zhong Hang Road, Shenzhen, P.R.China 518031

-Tel : +86 (0) 186 0301 8254- **Email: myyoo@break-events.net**

COMPANY INFORMATION

YEAR OF CREATION OF THE COMPANY:

TOTAL NUMBER OF STAFF: OF WHICH ARE SALESPEOPLE:

DO YOU BELONG TO A GROUP OR A CHAIN? NO YES, WHICH ONE?

DO YOU OWN ANY RETAIL SHOPS? NO YES, HOW MANY?

DO YOU OWN ANY RESTAURANTS/BARS? NO YES, HOW MANY?

NUMBER OF BOTTLES IMPORTED FOR 2017 (MANDATORY INFORMATION) _____ BOTTLES

TURNOVER FOR 2017 (PLEASE INDICATE CURRENCY: EUROS, \$, £...):

IMPORT LICENSE NUMBER (INFORMATION NOT PUBLISHED):

METHOD OF PAYMENT FOR YOUR PURCHASING ORDERS (INFORMATION NOT PUBLISHED):

COMMERCIAL STRATEGY

YOU ARE:

	Wine:	Spirits:		Wine:	Spirits:
Importer:	<input type="checkbox"/>	<input type="checkbox"/>	Distributor / Wholesaler:	<input type="checkbox"/>	<input type="checkbox"/>
Retailer:	<input type="checkbox"/>	<input type="checkbox"/>	Agent:	<input type="checkbox"/>	<input type="checkbox"/>

YOU ARE SPECIALISED IN: Top range wines Mid-range wines Low range wines

ARE YOU INTERESTED IN ORGANIC WINE: No Yes

ARE YOU INTERESTED IN BULK WINE: No Yes

ARE YOU INTERESTED IN CUSTOMIZED WINE (OEM): No Yes.

TYPE OF CLIENTS:

- Wholesalers:	%	- Mail Order:	%
- Supermarkets:	%	- Department stores:	%
- Retailers:	%	- Hotel/Restaurants:	%
- Private customers:	%	- Others:	%

COUNTRY OF ORIGIN REPRESENTED IN PERCENTAGE OF TOTAL WINES IMPORTED.

_____ % FROM AUSTRALIA _____ % FROM FRANCE _____ % FROM NEW ZEALAND _____ % FROM SOUTH AFRICA

_____ % FROM ARGENTINA _____ % FROM GERMANY _____ % FROM PORTUGAL _____ % FROM USA

_____ % FROM CHILE _____ % FROM ITALY _____ % FROM SPAIN _____ % FROM OTHER COUNTRIES

PLEASE PRECISE:

HAVE YOU PARTICIPATED TO OUR EVENTS BEFORE?

IF YES, CAN YOU NAME ANY WINERIES MET DURING THE LAST EVENT WHICH YOU PLACED ORDERS FROM **(CONFIDENTIAL)**?

SALES AND MARKETING STRATEGY:

DISTRIBUTION AREAS COVERED:

NAME A FEW WINERIES THAT YOU ALREADY WORK WITH (PLEASE USE CAPITAL LETTERS):

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ARGENTINA

Mendoza :
San Juan
Salta
La Rioja
Catamarca
Río Negro
Jujuy
Neuquén
Buenos Aires
Other

AUSTRALIA

Hunter Valley
Barossa Valley
Clare Valley
McLaren Vale
Mornington Peninsula
Yarra Valley
Margaret River
Swan Valley:
Other:

CHILE

Colchagua
Maipo
Maule
Casablanca
Other

FRANCE

Alsace:
Bordeaux:
Burgundy:
Champagne:
Corsica:
Jura/Savoy :
Languedoc-Roussillon:
Loire:
Provence:
Rhone Valley:
Southwest of France:
Spirits:
Beaujolais:
Other:

GERMANY

Baden:
Mosel-Saar-Ruwer:
Pfalz:
Rheinhessen:
Württemberg:
Other

GREECE

Archanes:
Hymette:
Lindos:
Mavrodaphni:
Muscat of Samos:
Vino Santo.....
Other

ITALY

Abruzzo:
Basilicata:
Calabria:
Campania:
Emilia Romagna:
Friuli VG:
Lazio:
Liguria:

Lombardia:
Marche:
Molise:
Piemonte:
Puglia:
Sardegna:
Sicilia:
Toscana:
Trentino AA:
Umbria:
Valle d'Aosta:
Veneto:
Spirits:
Other:

NEW ZEALAND

Marlborough:
Central Otago:
Canterbury:
Hawke's Bay:
Auckland:
Nelson:
Other:

PORTUGAL

Porto/Douro
Alentejo
Bairrada
Colares
Vinho Verde.....
Other

SOUTH AFRICA

Constantia
Stellenbosch
Franschhoek.....
Paarl.....
Breede River valley.....
Overberg
Other:

SPAIN

Andalucía:
Aragón:
Asturias:
Canarias:
Castilla La Mancha:
Castilla-León:
Cataluña:
Extremadura:
Galicia:
Illes Balears:
Là Rioja:
Madrid:
Murcia:
Navarra:
País Vasco:
Valencia:
Other:

UNITED STATES

Central Valley:
Napa Valley :
Sonoma Valley :
Central coast :
Oregon:
Washington:
Other:

OTHER COUNTRIES: (CANADA, GREECE, HUNGARY, AUSTRIA, SWITZERLAND, MEXICO, BRAZIL, URUGUAY, MOLDOVIA, CHINA,)

Please precise:

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COUNTRY & REGION *	APPELLATIONS	Volume (bottles)	Range of wines			Colour			Category				Organic Wines	
			Low range	Mid-range	High-range	Red	White	Rosé	Still wines	Sparkling wines	Spirits	Other	Yes	No

* **REMINDER OF PRODUCTION REGIONS:**
ARGENTINA: Mendoza / San Juan / Salta / La Rioja / Catamarca / Río Negro / Jujuy / Neuquén / Buenos Aires - **AUSTRALIA:** Hunter Valley / Barossa Valley / Clare Valley / McLaren Vale / Mornington Peninsula / Yarra Valley / Margaret River/ Swan Valley - **BRAZIL:** Vale dos Vinhedos - **CHILE:** Limari / Choapa / Aconcagua / Casablanca / San Antonio / Maipo / Cachapoal / Colchagua / Curico / Maule / Itata / Bio Bio / Malleco - **CHINA:** Xinjiang / Bohai / Hebei / Tonghua, Changbaishan, Zuoja / La province du Gansu - **FRANCE:** Alsace / Champagne / Loire / Bourgogne / Languedoc-Roussillon / Provence-Corse / VDN / Vin de Liqueur / Rhône / Jura and Savoie/ Sud-Ouest / Bordeaux / Beaujolais/Spiritueux - **ITALIE:** Abruzzo / Basilicata / Calabria / Campania / Emilia Romagna / Friuli Venezia Giulia / Lazio / Liguria / Lombardia / Marche / Molise / Puglia / Sardegna / Sicilia / Toscana / Trentino Alto Adige / Umbria / Valle d'Aosta / Veneto / Liguori, Altro Altro - **MEXICO :** Baja California / Guadalupe - **NEW ZEALAND:** Marlborough / Central Otago / Canterbury / Hawke's Bay / Gisborne / Wellington / Nelson / 'Auckland / Northland - **PERU - URUGUAY - SOUTH AFRICA:** Constantia / Stellenbosch / Franschoek / Paarl / Douglas / Little Karoo / Olifants River / Overberg / Picketberg - **SPAIN:** Andalucia / Aragon / Asturias / Canarias / Castilla la Mancha / Castilla Leon / Cataluña / Comunidad de Valenciana / Extremadura / Galicia / Iles Balears / La Rioja / Madrid / Murcia / Navarra / Pais Vasco / Vinos Espumosos - **USA :** Central Valley / Napa Valley / Sonoma Valley / Oregon / Washington

I register to participate to SINGAPORE 2018. If unable to attend, I commit to finding a replacement. In case of cancellation after April 14th 2018, the signatory is to pay the totality of participation fees.

Date: Company: Name of signatory: Company stamp and signature: